

Chairman's report to ACLTC November 2020.

Fellow members and tennis lovers, it goes without saying what a difficult year this has been personally for all of us in our working and social lives, I sincerely hope that whatever Covid 19 has thrown at you and your families you have been able to tolerate. Our tennis life is currently disrupted again, and we hope sincerely that this will be the last time. The very existence of ACLTC has been a bright spot in all of our social lives and I must pay every tribute to the club officers and committee for the time and work that many of you may not have witnessed firsthand, but it is through their diligence and effort that you have been able to hit tennis balls at all, they fully deserve your praise.

I will make inclusivity and vision the subjects of my report:

Inclusivity. As a committee this has been a watchword of my short tenure, the truly terrific junior section and coaching led by Alex with Alex A , Jack and now Ed (without which we would often have a very barren expanse of Ashby de la Zouch) have been open, entirely diverse, and approachable to all talents, ages, sexes, race and abilities , without exception they are a credit to what we strive to be. Alongside this, in the absence of club night, we have created box leagues, ladders and competition throughout the senior membership and with excellent work from the likes of Ian, Gray, Mike et al have successfully integrated new members (see Ian's report for how many!) and ensured that they have tennis opportunities. This brings me to my first prompt--- if any of you know a past or current member who feels disenfranchised or lacking opportunities to play then please email me directly in confidence and we will reach out and bring them back to our fold. We will be adding an elite singles ladder to our competitive sport from December, and I feel with this addition we have given tennis opportunities to as many as possible.

Vision. We have a vision for ACLTC for the next decade which we shall formalize through early 2021, but we do need to add court capacity, particularly indoors, improve the infrastructure (which in short term there are working parties organized for lockdown 2) the prospect of Padel tennis where the practice wall stands, links to other sporting bodies in Ashby and tennis wider in the county.

We want to support our junior club through Alex to reach its full potential, we are recognized nurturers of young talent nationally, and have the opportunity to be a positive force in young tennis in the UK.

I would like, when Covid permits, to link our club internationally with other tennis facilities for mutual growth and pleasure.

I will finish if I may on a pure tennis observation—I believe the standards of tennis being played around the club by all ages 5-85 is improving all the time and may well be on an all-time high, long may that continue.

We are truly blessed to have a facility, a camaraderie, and a place of pleasure to spend some of our social time, please never take it for granted, 'LEAN IN' wherever you can and we will look forward to 2021 and the next decade together.

Your Chair,

Dave F.

ASHBY CASTLE LAWN TENNIS CLUB
2019/20 ACCOUNTS – TREASURERS REPORT

2020 has been a strange year for everyone and it has been no different for ACLTC.

We had a good first half to the year on membership resulting in us having a record number of members at the end of March 2020 with 388 members.

Our 31 March renewals were, not unexpectedly, hit very hard by lockdown in the few weeks immediately after the renewal date. Everyone, the tennis club included, was in uncharted territory. To try and help members with renewals the committee introduced various measures which included allowing members to pay by the end of June, extending the membership year by a month to 30 April 2021 and offering a reduction/refund for the period the club was closed. Our aim was to offer flexibility and value for money for members

Despite the above measures ultimately the number of members that chose not to renew was around double the number we would normally expect to see.

Many members chose not to claim aforementioned refund for which the committee are very grateful.

However, there were schemes put in place to help businesses, some of which extended to ourselves and we were able to apply for a Business Support Grant from the Council and a SportEngland Grant and were successful with both organisations.

Additionally, the LTA and Tennis Leicestershire supported clubs by refunding registration fees and allowing a moratorium on loans repayments, the latter assisted our cashflow but extends the loan period by 6 months. Both initiatives were taken up by the club and have assisted our financial position.

Our recruitment of new members was excellent and final membership numbers as at 30/9/20 were only 2 short of the same point last year and only 20 down on the March 2020 peak. In 2019 our membership numbers increased 38 and had it not been for Covid we could have expected a similar increase this year, therefore, it is fair to assume that we are around 50 members down on what we could have expected to see had it been a 'normal' year.

Income & Expenditure

The headline, excluding the grant income, is that our profitability reduced significantly on 2019 on the back of an income reduction of 12%. The main revenue item is, obviously, membership subs which was almost flat year on year, a great achievement. We did have an increase in our subs so did expect to see membership income increase year on year without any increase in membership numbers. Other income lines were affected due to lack of activities such as tournaments and matches at the club.

The impact of Covid has resulted in less coaching, less use of floodlights and less bar income which has also impacted our figures. The Xmas party was a success and helped our social income significantly, thanks to all involved. The loss making snack/coffee machine contract finished in May and the losses reduced and will obviously disappear for the next financial year.

Expenses were up this year, which was expected. 2019 costs were down on our norm due to it being a light year for court/maintenance costs, 2020 costs in this area were greater, this was always going to be the case based on our court refurbishment schedule.

Overall our profit dropped from £19k to £5k before receipt of the grant monies.

The grant money of £17k resulted in an overall profit, before depreciation, of £22k.

We do have some additional 'Covid' costs that will need to be paid once life returns to some normality. As you will all have noticed, we had to remove the benches from the courts and the vast majority of them, whilst being OK when in situ, were very frail and are no longer fit for purpose. We will, therefore, need to spend funds on new benches, especially for the non court seating areas (once the LTA allow us to do put the seating back, currently they will only allow benches being returned to the courts). We will probably purchase recycled plastic benches which require no ongoing maintenance.

The profit looks very healthy, however, it is worth highlighting that with an annual sinking fund payment of £15k and loan repayments of £5k the club needs to generate a net profit before depreciation of £20k to effectively 'breakeven' if we are to deliver on our ongoing court replacement programme.

Balance Sheet

The Balance Sheet has strengthened by £14k after accounting for depreciation in the year.

The bank position remains strong and this is after the significant capital expenditure on the new surfaces for courts 3 & 4.

We do have courts 1 & 2 in the schedule for resurfacing in 2022 and those courts need a new base in addition to the new playing surface and the costs will be significantly greater than courts 3 & 4 (more than double depending on which playing surface we choose). The sinking fund will build back up and we will be well placed to complete our scheduled programme for all of the courts without putting undue strain on our finances assuming our financial health doesn't deteriorate for any reason.

The loans have reduced by £2.5k, this reduction would normally be £5k pa but the aforementioned repayment moratorium saved the club £2.5k in cashflow.

The stock, which has gone to nil relates to the drinks/snack machines which have been returned.

Summary

Overall, the year the club had a good year in very difficult circumstances as a result of the support of the local Council and SportEngland, with the grant money, and also due to the support of our membership both existing members and our many new members.

The club is well placed for the future and will be able to continue to invest in the facilities at the club to ensure it provides members with the club they deserve and allow it to thrive and grow in future years.

Peter Wood
Treasurer

Ashby Castle Lawn Tennis Club
Accounts - Year Ended 30 September 2020
Income and Expenditure Account

	Notes	2020	2019	Change 2020 over 2019
		£	£	£
Income				
Membership Subscriptions	1	39,833.00	40,004.30	(171.30)
Match Fees		222.50	1,951.50	(1,729.00)
Tournaments: Net Income		236.00	1,358.82	(1,122.82)
Bar, Kitchen and Drinks/Snack mcs: Net Income	2	(1,042.76)	(1,178.94)	136.18
Floodlights		420.67	965.72	(545.05)
Sponsorship/Advertising		300.00	0.00	300.00
Social Events/Fund Raising	3	750.83	301.98	448.85
Coaching Income		3,630.94	6,802.60	(3,171.66)
Miscellaneous Income	4	151.41	198.85	(47.44)
Bank Interest		50.31	85.54	(35.23)
Total Income		44,552.90	50,490.37	(5,937.47)
Expenditure				
Affiliation & Team Fees		967.00	1,699.00	732.00
Balls		1,908.33	1,680.00	(228.33)
Cleaning and Waste Removal		3,613.12	2,845.90	(767.22)
Electricity		4,552.79	3,975.07	(577.72)
Rates - General/Water		299.87	611.07	311.20
Grounds Maintenance-Labour		3,304.13	4,230.26	926.13
Post/Print/Admin Costs		70.52	51.67	(18.85)
General Repairs/Maintenance	5	6,360.96	3,255.61	(3,105.35)
Courts and Lighting Refurbishment	6	7,740.34	2,357.00	(5,383.34)
Insurance		1,362.52	1,283.73	(78.79)
Coaches Services		5,238.75	4,500.00	(738.75)
Unrecoverable VAT		1,671.99	3,014.00	1,342.01
Miscellaneous	7	2,490.85	1,970.48	(520.37)
Total Expenditure		39,581.17	31,473.79	(8,107.38)
Net Income Before Depreciation and Grants		4,971.73	19,016.58	(14,044.85)
Less Depreciation of Fixed Assets		8,545.00	8,893.00	348.00
COVID related Grants received		17,000.00		(17,000.00)
Net Addition/(Reduction) to Reserves		13,426.73	10,123.58	3,303.15

Ashby Castle Lawn Tennis Club
Accounts - Year Ended 30 September 2020

Notes to Accounts

	2020	2019
1: Membership Analysis		
Seniors	172	189
Senior 22 - 30	29	2
Juniors Under 10	53	53
Juniors 10-22	97	97
Parent	10	13
Social	7	16
Total- as at 30th September	368	370
<i>Above figures includes 32 family memberships, totalling 107 individuals.</i>		
	£	£
2: Bar, Kitchen and Drinks/Snack mcs: Sales and Net Margin		
Sales		
Bar	639.17	1,860.08
Drinks and Snack Machines	1,022.78	1,622.10
Total:	1,661.95	3,482.18
Net Margin		
Bar	89.92	1000.79
Drinks and Snack Machines	-901.42	-1918.72
Kitchen Purchases-Tea, Coffee etc.	0.00	(80.33)
Water Cooler Hire Charges.	(231.26)	(180.92)
	(1,042.76)	(1,179.18)
Margin %-Bar	14.1%	53.8%
Margin %-Drinks and Snacks	-88.1%	-118.3%
The drinks/snack machine operation ceased May 2020		
3: Social Events/Fund Raising		
Social Events and Social Tennis Tournaments - Income	1,150.83	454.16
Expenses	400.00	152.18
Total	750.83	301.98
	£	£
4: Miscellaneous Income		
Visitor Fees	29.33	161.68
Ball Sales	2.08	37.17
Sale of Clothing	120.00	0.00
Total	151.41	198.85
	£	£
5: Repairs/Maintenance.		
Fire Risk Assessment/Action	118.52	100.60
Security/Alarm Maintenance	187.20	469.60

Plumbing	180.00	0.00
Electrical	72.15	-
Drive/Hedges/Trees	5,500.00	960.00
Ramp (H&S requirement)	-	716.67
Skip hire	-	328.00
Other small R+M items	303.09	680.74
Total	6,360.96	3,255.61
6: Courts and Lighting Refurbishment		
	£	£
Courts maintenance and refurbishment	5,638.50	2,035.00
Lighting minor works	2,101.84	322.00
Net replacement	0.00	0.00
	7,740.34	2,357.00
7: Miscellaneous Expenditure		
	£	£
Website and Advertising	0.00	0.00
Licenses-Bar, TV and Music etc	871.81	687.05
Telephone and Internet Charges	529.33	709.88
Car Park Rent	150.00	150.00
Sundry Items	939.71	423.55
Total	2,490.85	1,970.48

8: Sinking Fund.

	£	£
Current Balance	40,000	55,000

The Committee approved in 2015 the setting up of a Sinking Fund, the purpose of which is to set aside funds for the replacement of our tennis courts, and lighting infrastructure i.e. poles, fittings, cabling and ducting. The cost of court refurbishment and bulb replacement and lighting repairs is covered by our annual budgets. £15000 pa is now transferred into the sinking fund.

9: Sundry Debtors

	£	£
Accrual: Coaching court usage and levies	500.00	500.00
Accruals: Bar Takings, Snack Machine Takings, Lighting	50.00	115.00
Match Fees	0.00	330.00
Other (prepayment to BG re Electricity)	99.16	98.30
Total	649.16	1043.30

10: Sundry Creditors

	£	£
Fosse Retention (excl. VAT)- Driveway damage.	0.00	4716.67
Coach retainer	393.75	375.00
Prepayments held re tournament and advertising relating to future years	2300.00	0.00
Other	155	721.83
Total	2848.75	5813.50

11: Fixed Assets.

Net Book Value- 1st October 2019

Expenditure in 2020:

Annual Depreciation Charge

£
99507.00
29983.00
8,545.00

Ashby Castle Lawn Tennis Club
Accounts - Year Ended 30 September 2020
Balance Sheet

	Notes	2020 £	2019 £
<u>Assets</u>			
Clubhouse, Courts etc	11	120945	99507
Stock-Hot Drinks and Snack Machines	2	0	250
Stock Snack Machine		0	202
Bank Accounts: Current		35858	35802
Sinking Fund-Courts Replacement	8	40000	55000
Sundry debtors	9	649	1043
Total Assets		197452	191804
<u>Liabilities</u>			
Loans	12	23000	25500
VAT Payable (Net)		0	2713
Sundry Creditors	10	2849	5814
Total Liabilities		25849	34027
Club Net Assets/Reserves		171603	157778

Net Book Value- 30th September 2020

120945.00

12:Loans

Tennis Leicestershire: £10000 interest free loan repayable from 30th September 2016 in 10 instalments over 5 years to 31st March 2021. Extended by 6 months due to one repayment deferred because of Covid

2000.00

LTA: £30000 interest free loan repayable in 20 instalments over 10 years from January 2017 to July 2027. Extended by 6 months due to one payment being deferred because of Covid

21000.00

Total Loans at 30th September 2020.

23000.00

guypbryant@aol.com

Dated 16/10/20

To the members of Ashby Castle Lawn Tennis Club

I have reviewed the accounts of Ashby Castle Lawn Tennis Club for the year ended 30th September 2020.

Based on the information provided I confirm that these accounts give a true and fair reflection of the club's financial activities for the year to 30th September 2020.

Regards

Guy Bryant

Auditor

AGM MENS CAPTAINS REPORT 2020

Where to begin ...in what has become a year of uncertainty and a new way of living for us all

In our 125th year I could claim an unbeaten record in the summer leagues for all the Mens teams –and whilst factually true –alas not a ball was struck in a competitive way against our many friends from clubs around the county's

It is with great a huge amount of effort and dedication that the committee have enabled us all to be able to play throughout these challenging times and my personal thanks to everyone involved in keeping us moving forward

A fabulous success has been the continuation of the box leagues and the introduction of the Singles and Mixed box leagues which shows a desire for competitive tennis at all levels in the club so again great thanks to all the organisers.

We have commenced the Winter league under

“Ian (I will make sure we keep getting new members) Randon “

and whilst a challenging start with plenty of matches to come it is good that we are putting teams together for league matches for the end of the season

It has been a tough season for everyone but a pleasure to be able to play at our amazing facilities and privilege to see so many new members join in and to see the courts being used so well across the year .Despite the clubhouse being out of bounds the number people coming to play has been heartening and bodes well for next year's teams

Unfortunately we had to cancel our plans for any open day events and money raising activities but we hope to return at some point next year with gusto and energy to drive us forward to the next 125years

If anyone has any questions relating to team tennis then please get in touch

Lets keep the court`s warm this winter ...stay safe everyone

Chris

LADIES REPORT

During our 125th year at Ashby Castle Tennis Club, it is sad that we were unable to celebrate the success of the club or enjoy any Ladies matches. They were all cancelled due to COVID-19 and there is little to report.

The good news is that we have new Lady members who would like to play in future matches; so we will enjoy welcoming them to play for the club in summer 2021.

Under the circumstances of there being no activity this year, I have agreed to stay on as Ladies Captain for a further year.

Gill Mathias

Ladies Captain

2020 AGM Coaching / Junior report

After what has been a very strange year for us all, I just wanted to share some updates and highlights from the junior section and coaching programme. We were delighted to welcome Alex Adie back who is coaching with us full time during his gap year and has been involved in all aspects of the programme. He joins the team of myself, Jack, Tom and Tobey, who has recently passed his level 2 qualification. We are also very grateful to Joe, Katie, Lucy and Bethan who have been assisting with sessions!

In January, we held the first of the planned open days with a mini tennis session at Hood Park leisure centre. Over 50 young children came to play tennis for free with several of them joining as members of the tennis club on the back of it. Unfortunately, the rest of the events were cancelled although we are hopeful of holding some open sessions in the new year.

One of the highlights of the year was the tournament trip to the Netherlands for the Dutch bowl for Harry Bell and Joe Murphy. After 3 cancelled flights, followed by a 12-hour car journey, the boys played 8 matches each over the week. A fantastic effort by them both saw Harry finish 3rd in the 14&U event and Joe win the 13&U consolation tournament. They did the club proud and enjoyed an experience I'm sure we'll never forget!



At the Tennis Leicestershire awards evening at the beginning of March, ACLTC were awarded 'Leicestershire tennis club of the year' for the first time in our history! This goes alongside the 'junior club of the year' award that we have won for the past two years. Well done to everyone involved with both achievements!

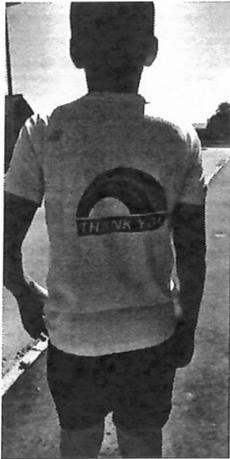
Fortunately, the first of several planned events to mark the 125th year of the club managed to take place with the club quiz night at Packington village hall. Congratulations to Ian Randon's team for taking the win and we look forward to your event next year!



We held the club stage of the road to Wimbledon event Sophie Ashford, Hanna Lyko, Joe Harris and Dylan Evans qualifying for the county finals. Unfortunately, these were cancelled so we will try again next year.

I would like to say a huge thank you to everyone who got involved in the activities from home during lockdown. We had 35 daily challenges; weekly skype fitness sessions for small groups of players; zoom bingo; find the ball competitions; a club quiz and a team running challenge.





Watching some of the entries come in kept us very entertained and it was great to have so many players engaged in tennis through some tough times.

In an attempt to stay fit; work as a team and raise some money, several members of the club took part in a club to club running fundraiser. Each team, junior and senior, ran the equivalent distance from Ashby to every other club in their respective divisions. A total of 74 players ran a combined distance of 1500km and raised over £1800 which was split between the NHS and the ACLTC memorial trust!

To help players get back into the feeling of playing competitive matches after lockdown, we organized junior box leagues. These proved very popular and we are planning to hold similar events through the Winter months.

On Sunday 12th July, we held the 2nd annual Ikin trophy. The plan is for this event to be open for 16&U players from around the Midlands, due to Covid guidelines we restricted it to 8 players from Ashby, congratulations to Andrei Aunianu for winning the event and Ethan Williams the runner up. All entry fees were paid into the memorial trust and the trophy was presented by Ken after some brilliant tennis.

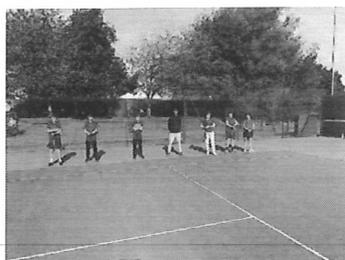


Throughout July and August, we delivered two week-long performance camps for 11&U and 16&U team players. These proved popular and the players showed a great determination to improve throughout the week. Thank you to Angus Osborne who helped with the delivery of the camps before heading back to uni. Alex Adie also delivered a mini tennis beginners camp in August for 8&U children.

After being inspired by the 'Battle of the Brits' event in London, Ashby held our own 'Clash of the Castle' tournament! Players were split into two teams with ages ranging from 9-15. Alex Adie's Bull dogs overcame Angus' Union jacks by 60 points to 57 in what was a very close finish! Matches were played in great spirit with a good team atmosphere and lots of fun. Thanks to Gareth Bell for the idea and organization.



We will be setting up a disability coaching programme in the new year with some local schools. In order to raise funds, I arranged for my mum to be thrown out of a plane. Thank you to everyone who enjoyed the idea of this enough to donate, as we raised over £1000!



During October half term, ACLTC was selected to hold an open LTA junior grade 4 tournament. The standard was fantastic with entries from national players from around the county travelling to compete at the club. In total, 241 matches were played by 132 different players. It was also great to see so many Ashby players competing and doing well in the various age groups! We also have lots of juniors who have represented the county and/or been invited to county training this year, this takes a lot of hard work and commitment, congratulations to all of them.

Although we have not been able to spend as much time at the club and on court as I am sure we would all have liked to, I feel as a club we have still achieved an awful lot throughout the year and hope that we can continue to build on this over the next year. None of the success would be possible without the continued support of the parents and club committee so thank you once again to everyone involved. As always, any questions or comment on anything coaching or junior related, please contact me on 07931412238.

Alex Guzder

