



## CHAIR'S REPORT

2022/23 certainly hasn't been a quiet or relaxing year for Kempsey Tennis.

New signage has gone up around the courts to promote our offer (thanks to Stuart Rank, Dan and Tim for their efforts here), Court 3 has received a deep cleanse, and we launched a new club shop, with some of you already modelling the new attire!

If that wasn't enough, our journey of changing the club from an Unincorporated Association into a Company Limited by Guarantee has progressed well since receiving the thumbs up from our membership at the 2022 AGM. More detail is included in this report and my thanks go to Adam for his ace work behind the scenes keeping things moving as well as to Tom Travers for his guidance in agreeing a new lease with the Parish Council. Everything is now set (fingers crossed) for the new entity to come into place at the start of April 2024, to align with the new membership year.

On court, we have again welcomed new members to the club and it is pleasing to see how quickly and easily they have all integrated with our social and competitive tennis programmes. Our competitive teams continue to do well, with promotions for our men's and women's teams, and record numbers of men taking part. My thanks go to Kate and Richard for their efforts looking after women's and mixed tennis respectively. It is also pleasing to read that the coaching programme at the club continues to develop under John and James guidance and I would like to thank Stuart Rank for his work in this respect. Whilst numbers of junior members remain lower than we would like, we are pleased to see the transition of several junior members into our league teams.

The success of the club is a joint effort and it's a pleasure to work with a strong committee. Andy continues to work hard as our Secretary, dealing with day to day public enquiries, completing requests from the LTA such as venue registration and structuring our committee meetings. My thanks also go to Jo for her support with our on-court tournaments and other activities and to Charlotte who keeps a hawk-eye on our finances and does an excellent job of organising the social tennis rotas. The committee is supported by others, including Joe Stowell who produces and issues our newsletter, Tom Potts and Mel who organised a superb Christmas Party and Tim and John who are the 'odd job' men.

I hope that you enjoy reading this year's report and on behalf of the committee, I would like to take this opportunity to thank you for your continued support of the club.

Ed



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## 2022-23 WORKFORCE

CHAIR : ED BRADFORD

SECRETARY: ANDY ARCHER

TREASURER: CHARLOTTE BRADFORD

MEMBERSHIP: VACANT

MEN'S CAPTAIN: ED BRADFORD

LADIES' CAPTAIN: KATE FARDON

MIXED CAPTAIN: RICHARD SWINSON-DAVIS

COMMITTEE MEMBER: ADAM LACEY

COMMITTEE MEMBER: STUART RANK

COMMITTEE MEMBER: JO CLARK

WELFARE OFFICER: ED BRADFORD

### COACHING:

Our LTA Licenced and DBS checked coaches, Jon Bradshaw and James Atwood, continue to provide an adult and junior coaching programme at Kempsey, assisted by Josh Jones.



## VENUE MANAGEMENT

2023 has seen the club invest in new and additional signage around the courts and Court 3 received a much needed deep cleanse in October, helping to ensure the playing surface remains fit for purpose.



## GOVERNANCE

This year, we've been working on changing the club from an Unincorporated Association into a Company Limited by Guarantee.

This year, we have been working with Solicitors Harrison Clarke Rickerby's and have:

- Registered a Company Limited by Guarantee with Companies House
- Created and consulted on new Articles to govern the club
- Created a Business Transfer Agreement to transfer the assets of the club to the new legal entity
- Renegotiated the lease with the Parish Council
- Set up a business bank account for the new entity

We'll be in a position to complete the transfer on the 1st of April 2024 so that when you all renew your membership, you join the new entity.

## MEMBERSHIP

2023 Membership	Membership no.
18-25	4
Adult	58
Adult Couple	12
Family	3
Junior	1
Mini Junior	6
Parent and Child	10
<b>Total memberships</b>	<b>94</b>
<b>Total individuals</b>	<b>118</b>

### Membership Report

Previous 2 and 3 year membership offers drew to a close at the end of the 2022/23 season in preparation for the club's move to a Company Limited by Guarantee.

The adult membership category remains buoyant, with new members coming via pay and play or the 1 month for £1 trial membership channels. Junior membership numbers remain a focus area for the club as does the recruitment of a new membership secretary.

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# FINANCE

The accounts for the year show closing total funds of £9,493 at 30th September 2023 and a profit for the year of £719.

## Key points

### Revenue

#### **Membership revenue**

Like for like membership revenue is consistent with prior years. FY22 was the last year of the 3 year membership deal offered in FY20 and the 2 year membership deal offered in FY21.

#### **Pay and play / visitors fees**

This includes pay and play fees.

#### **Social functions and Fundraising**

The raffle at the Christmas party as well as the BBQ on finals day contributed to KLTC funds.

#### **Match fees and Tennis Balls**

In year profit of £26. An estimated stock value of £117 was carried into this financial year. At 30 September 2023 the estimated stock value was a similar level. Due to the quantity of balls the club ordered in year to March 2023 we are also expecting an allocation of free balls from the sponsor, Head, value circa £80. Summer match fees value £450 were due 20 Sep 23, these have now been received.

#### **Floodlight monies received**

Since installation of the floodlights revenue has exceeded charges by in excess of £4,300; this covers maintenance required, replacement bulbs and contributes to the sinking fund for court upgrades.

#### **Other Income**

Received from Worcester Tennis Academy, Non member fees (£248), Kings school camp (£55), Tournament (£21). FY22 included £405 of revenue from Kings school in relation to the Summer 21 holiday camp. Costs associated with this camp were settled in FY21. (£338, Miscellaneous)

### Expenditure

#### **Maintenance**

This includes grass cutting as well as general maintenance to the courts and fencing.

#### **Medals and Trophies**

Additional trophies and medals were purchased and awarded in FY23.

#### **Loans**

In 2022 the KLTC secured an interest free loan from the LTA, value £8,000, to fund the re-surfacing of courts 1 & 2. This is repayable over 3 years. As at 30 September 2023 £4,000 is outstanding.

#### **Court 1 & 2 re-surface**

Work to re-surface courts 1 & 2 was completed in 2022. The retention fee was paid in FY23 £979.00.

#### **Other expenditure**

Slight increase in LTA affiliation fees.

No fees payable to KSA year to March 23; no use of pavilion.

KPC rent (£10) for FY23 due for payment.

One off solicitors fees in year to transfer the club to legal entity status.

**KEMPSEY LAWN TENNIS CLUB****Receipts & Payments Account for the Year ended 30th September 2023**

	<u>2023</u>	<u>Note</u>	<u>2022</u>
<b><u>Receipts</u></b>			
Membership Fees	9,161		7,647
Pay and Play / Visitors fees	487		479
Social functions & Fundraising	233	<b>1</b>	115
Match Fees & Tennis Balls (net)	26	<b>2</b>	616
Other revenue	324		518
Internal Tournaments			28
Bank Interest received	67		4
Floodlight monies received	2,762		2,661
Loan			8,000
	<b>13,059</b>		<b>20,067</b>
<b><u>Payments</u></b>			
Affiliation fees	360		360
Maintenance & Equipment	436	<b>3</b>	459
Electricity	2,200		2,230
Smart gate connection	930		723
Insurance	235		217
Printing & Advertising	77		206
Medals and Trophies	282		244
Solicitors—legal entity status	4,224		
League fees & hire	335		387
Miscellaneous	890	<b>4</b>	798
Loan repayment	1,333		2,667
Court 1 & 2 re-surface	979		34,431
Rent Kempsey Parish Council			30
Bank charges	60		46
Smart gate			0
	<b>12,341</b>		<b>42,797</b>
<b>Net Surplus (Deficit) for the Year</b>	<b>719</b>		<b>-22,730</b>

**Statement of Funds as at 30th September 2022**

	<b>2023</b>	<b>2022</b>
<b>Accumulated surplus brought forward</b>	8,774	31,504
Net Surplus/(Deficit) for the Year	719	-22,730
<b>Accumulated surplus carried forward</b>	<b>9,493</b>	<b>8,774</b>
<b>Represented by</b>		
High Interest Bank Account	592	585
Treasurer's Bank Current account	3,902	1,198
Sinking fund account	4,492	6,931
Cash in Hand	506	59
	<b>9,493</b>	<b>8,774</b>

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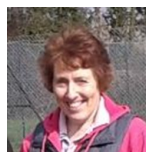
**Notes to the Accounts for the Year ended 30th September 2023**

<b>1</b>	<b><u>Social Functions &amp; Fundraising</u></b>		<b>3</b>	<b><u>Maintenance and Equipment</u></b>	
	Christmas Income (tickets and raffle)	1,458		Delta graphics court signs	0
Less	Expenditure (venue, disco, food)	1,248		Slater Electrical	116
		<b>210</b>		Grass cutting	320
					<b>436</b>
	Finals Day BBQ Income	40	<b>4</b>	<b><u>Miscellaneous</u></b>	
Less	Finals Day BBQ Expenditure	17		Banners	729
		<b>23</b>		Clothing Fee	100
	<b>Total Social and Fundraising</b>	<b>233</b>		Design Fees	50
				Key Cutting	11
					<b>890</b>
<b>2</b>	<b><u>Match Fees and Tennis Balls</u></b>				
	Match fees and sales of balls	1,268			
Less	Purchase of balls	1,242			
	<b>Total Match Fees and Tennis Balls</b>	<b>26</b>			

<b>KLTC Cashflow Forecast</b>	<b>FY23</b>	<b>FY24</b>	<b>FY25</b>	<b>FY26</b>	<b>FY27</b>
<b>Receipts</b>					
Membership Fees	9,161	9,619	10,100	10,605	11,135
Pay and Play	486	500	500	500	500
Social functions & Fundraising	233	250	250	250	250
Internal Tournaments					
Match Fees & Tennis Balls (net)	26				
Other revenue	324				
Bank Interest received	67				
Floodlight monies received	2,762				
LTA Loan					
<b>Total receipts</b>	<b>10,369</b>	<b>10,369</b>	<b>10,850</b>	<b>11,355</b>	<b>11,885</b>
<b>Payments</b>					
Affiliation fees	360	405	425	447	469
Maintenance & Equipment	435	1,500	1,500	1,500	1,500
Electricity	2,200				
Smart gate	930	977	1,025	1,077	1,130
Insurance	235	247	259	272	286
Printing, Postage & Stationery	77	100	100	100	100
Medals and Trophies	282	300	300	300	300
Kempsey Sports Association		100	100	100	100
Rent		20	10	10	10
League fees & hire	335				
Miscellaneous	890	400	400	400	400
Bank charges	60				
Loan repayment - 2009 Loan					
Loan repayment - 2018 Loan					
Loan repayment - 2021 Loan	1,333	3,999			
Resurface Courts 1 & 2	979				
Resurface Court 3			15,000		
Solicitors Fees	4,224				
<b>Total payments</b>	<b>12,340</b>	<b>8,047</b>	<b>19,120</b>	<b>4,205</b>	<b>4,295</b>
<b>Surplus / (Deficit)</b>	<b>719</b>	<b>2,322</b>	<b>-8,270</b>	<b>7,150</b>	<b>7,590</b>
<b>Cash to invest</b>	<b>9,493</b>	<b>11,814</b>	<b>3,545</b>	<b>10,695</b>	<b>18,285</b>

## COMPETITIVE TENNIS

### Ladies' Teams - Kate Fardon



What a great summer season for both ladies teams! There was fantastic commitment and encouraging team spirit from everyone.

The ladies B must be congratulated for winning all 7 of their Div 7 matches, gaining promotion next season. The icing on the cake for them was being awarded the new Team of the Year trophy on Finals Day. The highest scoring ladies were Lyn and Ellie followed very closely by Doz and Debbie.

The ladies A will also be promoted to Div 3 next season for the first time ever! After holding the top position in Div 4 all summer we were overtaken in the final week to finish in second

place. Well done to Jo Clark who was the highest scoring player. The team won 5 of the 7 matches.

Last winter the ladies A won 3 matches and lost 3 finishing in 4th place in Div 4. Jo Clark was the highest scoring player. The B team won 2 matches and lost 4 in Div 6. Unfortunately due to the weather it wasn't possible to play the last match but it wouldn't have made any difference to the final rankings. The team finished in 6th place with Kate Rank as the highest scorer. The ladies C team finished in 4th place in Div 7 after winning 4 matches and losing 3. This was a great result. Jo Norton was the top scorer.

Thank you once again to James for his coaching tips this year.

Good luck and enjoy the rest of the winter season.

### Mixed Teams - Richard Swinson-Davis



The mixed A team enjoyed a good season in Division 4 West, finishing third and narrowly missing out on promotion. Gary and Jo Clarke played all fixtures, winning an impressive 11 of the 14 rubbers played. Thank you to them and to Katie

Clarke, Adam Hunaban, Dan White and Mel who also played their part in the team's success. I won't name all 14 players who represented the B team but also thanks to them for helping the team to maintain their place in Division 5 West.

Going forward, putting out a more consistent core of players will, I am sure, bring greater success.

### Men's Teams - Ed Bradford



When we didn't think it was possible to get more men playing competitive tennis, Winter 2022/23 saw an increase in numbers gracing the courts with 40 men playing across 7 teams, ensuring opportunities for all.

Men's A bounced back from relegation the previous year to win promotion back to a club high of Division 3 West, with Men's B repeating the trick with a move back to Division 4 West.

The C team continued the yo-yo approach to the winter with a return back to Division 6. Men's D retained their position in

Division 6, but Men's E sadly moved down to Division 7 to join the F and newly formed G team.

An even greater number of men (44) represented the club in the summer league, with four sides being entered once again, along with a National League side. Men's A retained their place in Division 5 East with a final match relegation battle win over a visiting Wall Heath side. Men's B retained their place in Division 8 East, whilst Men's C missed out on promotion from Division 9 East by a single rubber.

My thanks go to everyone who has represented the club over the past year.

As a great man once said, well done all!

## COACHING

### Introduce a Member Scheme

Kempsey offers an 'introduce a member' scheme.

Any existing member who introduces a new member to Kempsey will receive 25% of the value of the fees that the new member pays.

The 25% is then either used to pay your membership fees for the current year, or if you have already paid up we can take it off your membership for the following year or pay you the equivalent value! The only 'but' is that the new member can't have been a member of the Club during the previous year.

### Club Shop

We are delighted that members have the opportunity to purchase an excellent range of clothing, bearing the Kempsey Tennis Club logo. There is a wide selection of clothing available in a variety of colours, all at very reasonable prices. Just visit [www.kempseytennis.co.uk/clubshop](http://www.kempseytennis.co.uk/clubshop) to purchase your clothing!

### Social Media

Do you follow us on social media?

We use Facebook and Twitter to keep in touch with our members and also to promote @kempseytennis across Worcestershire via targeted advertising campaigns.

277 people currently like our Facebook page ([facebook.com/kempseytennis](https://www.facebook.com/kempseytennis)) with 308 followers whilst we have 109 followers on Twitter (@kempseytennis)

If you don't already then please follow us to help us reach even more people and share your stories and pictures.

The term time coaching programme offers training sessions for players of all ages and skill levels. Junior sessions are held twice a week, catering for all ages from 4 - 16 year olds, sessions occur on Monday evenings and Saturday mornings. During the last half term, these sessions witnessed good attendance, with 24 players regularly attending the Monday evening sessions and 26 different players showing up on Saturday mornings during the spring and summer months. As Saturday mornings are pay-as-you-go sessions, the numbers vary each week. With the onset of winter, we typically expect a 10-20 percent reduction in attendance until spring next year.

Currently, two adult sessions are available: Monday evenings for beginners and social players, and Wednesday evenings for men's team players. Monday evenings is proving popular with a core group of 8 players attending and a few extra players dropping for a bit of extra practice.

James Attwood continues to do a great job delivering the junior sessions and also a good number of individual lessons to club members.

Our main aim for the juniors this year has been to retain more players in the 11-16 year old age group. We identified competition as a key target to keeping them playing tennis and eventually gain enough experience to start attending adult social and team tennis sessions. We set up the Worcester Team Up Series with the other clubs around Worcester (Worcester, Hallow, Ombersley and Boughton tennis clubs) to create competitive opportunities in a relaxed environment so these players can gain some match play experience. All 5 venues have hosted an event with between 25 and 35 players attending each one. Kempsey hosted the September round with a team of 7 from Kempsey taking part. I will be meeting with the coaches from the other clubs at in December to look at how we can continue to develop the series going into next year.

WTA have also started a series of events just for players from the Academy venues. We are looking to rotate to the events around the clubs so not to take up too much court time. Kempsey are hosting a mini tennis event on Saturday 11th November and we will also have a doubles event for players aged 11-16 in early December.

We have continued to develop club school links through delivering free taster days at Kempsey Primary School and Nunnery Wood Primary School. These were delivered as taster days where every pupil in the school was involved in a session and were invited to a taster session at the club. We have already been in contact with both schools plus Cherry Orchard about 2024 and the prospect of after school programmes to grow the school programme even further.

We would like to thank the committee and club members for their continued support



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## SOCIAL



## CLUB CHAMPIONSHIPS

Well done to all our winners this year and thanks again to those who turned out to support on Finals Day– it was great to see you!

- Ladies' Singles : Charlotte Underwood
- Men's Singles : Lee Barmby
- Ladies' Doubles : To Be Played
- Men's Doubles: To Be Played
- Mixed Doubles : To Be Played
- Most Improved Male: Josh Jones
- Most Improved Female: Lucy Guilding
- Men's Team player: Lee Barmby
- Ladies' Team player: Doz Lacey

- "The Peter Lacey Trophy" - Most improved Junior: William Darby
- Service to the club award: Adam Lacey
- Team of the Year (new): Ladies Summer B
- Chairs Award (new): John Sinclair

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