

Newport Pagnell Tennis Club
Annual Report and Accounts year end 30 September 2021
Presented at AGM 7.00pm 25th November 2021

Chairs report

Although the courts were closed for almost 4 months of the past year, tennis was allowed to resume on 29th March following the long lockdown. We have shown that, with a bit of care, we can all play tennis safely. To my knowledge we have not had one case of Covid-19 as a result of being at the tennis courts.

Membership of the Club has continued to grow and is now a third more than it was before the pandemic. Last year the growth was driven by adult memberships as tennis was one of the first sports to be allowed to resume after the first lockdown. This last year, the growth has come from Junior memberships. More children have received coaching and many, 42 to be exact, have attended the very popular Junior Club Nights since they started again in the early summer, thanks to Darryl Lucas and Loren Nally.

Type of Membership	November 2019	November 2020	November 2021
<i>Adult</i>	28	46	48
<i>Adult Couple</i>	12	40	26
<i>Senior (+60)</i>	6	18	22
<i>Student, Part-time and Honorary</i>	4	7	12
<i>Junior (5-11)</i>	75	46	67
<i>Junior (12-17)</i>	17	15	15
Total Adult	50	111	108
Total Junior	92	61	82
TOTAL MEMBERSHIP	142	172	190

Social tennis sessions for adults continue to be well-attended too, although there is plenty of scope for more to attend. If I can make a direct appeal to those who have not attended yet, please come along and try! Whatever your level of play, you can take part. If you are a good player then you can challenge others to improve; if you are a not so good player, you will improve. The play is organised so that everyone plays a variety of opponents. The only requirement is that you come with a sense of humour as they really are sociable and fun sessions.

We have been able to re-start friendly in-club tournaments too, and for the first time we have had a couple of friendly tournaments with Olney Tennis Club, both at Olney and at Newport Pagnell. We intend to hold more friendly tournaments in the coming year, so watch out for the announcements. It's a good way to introduce competition in your game without the pressure of a team match.

Competitive team play against other clubs also restarted this autumn. We have two Men's teams, a Mixed team, a Men's over 45 team and a Ladies over 40 team. And after a gap las year, we once again held the Club Championships and no doubt you will have seen reports and

photos of some of the winners. We want to encourage even more people take part next summer so we can run more categories. Even if you don't think you will be a champion it allows you to take part in matches and to meet other members of the Club.

This time last year the project to replace the fencing and lighting was on our wish list and I have to say I wasn't sure that we would be able to secure all the funding. But we did! £70,000 later and the courts are almost done. They should open again this Sunday with the new gate-access system in action in the next couple of weeks. Once this is done, you will continue to make your bookings in the usual way but then you will have a unique pin number to gain access to the courts. If you are playing at a time the floodlights are needed, these will turn on and off automatically on your court. Nearer the time you will all receive information about how it will work. We will also be able to offer public bookings although members will still have priority on bookings. There is plenty of court capacity at certain times of the day and so this will allow the courts to be used and provide an additional revenue stream.

We are very grateful to all those bodies who have provided funds to enable this to happen: The National Hockey Foundation, The MK Community Foundation, The Harry Middleton Gift, the LTA and Bucks Tennis. I also want to thank one of our members, Jerry Smith, who handled the Planning Permission application, thereby saving us a considerable sum in fees. I also want to thank two NP town councillors, Euan Henderson and Jane Carr, both of whom provided valuable practical advice and support. We certainly wouldn't be in our current situation without them.

So, what of the future? We are in a fantastic position to build our Club, to increase activities and participation and thus enjoyment for both adults and juniors. The committee has set itself targets for the next five years so that we can see how well we are fulfilling our aims. And the recent members' survey was valuable in helping us to plan what we need to do, although we were disappointed that we didn't get more replies.

Nevertheless, the survey showed a very high rate of satisfaction with the club, an average 8.6 out of 10. We will be looking in detail at some of the specific comments and responding to individuals where necessary. But there were some very strong indicators: for example, people like the social tennis and friendly tournaments, so we want to hold more of those; there was some enthusiasm for box leagues or some other mechanism for allowing members to contact and play with a variety of others, so this is an area for further exploration; there is an appetite for more activities for juniors and to help with this we are setting up a Junior sub-committee.

One very positive outcome of the survey is that people have come forward to offer their help, and we have three new nominations for committee members. Others have offered to help in other ways, whether to do a bit of gardening or to help with organising social events, this all helps greatly. If you haven't already, then please consider lending a hand from time to time. It is your club after all.

Finally, I wanted to say thank you to all the committee members, who have worked hard over the past year. Thank you to the coaching team, Nigel Willard and Gavin Fowell, for working so hard on the coaching and ensuring we have a really comprehensive coaching programme. And thank you too for coming to the courts to play with enthusiasm and enjoyment. It really does help to make the courts a happy place.

Jenny Spencer Chair Nov 21

Treasurer's Report for NPTC Finances

Year end 31st March 2021

Headlines:

- 1) It has been another very positive financial year for the club.
- 2) Total income is triple last year's figure and approx 7 times the average for the past decade before that.
- 3) We have again received a large amount of grant funding, making up approx. 70% of total income.
- 4) Total expenditure has greatly increased due to significant club renovations (fencing & lighting).
- 5) Overall general club expenditure is similar to last year at around £7-8,000
- 6) Overall, the club has made nearly £36,000 profit.
- 7) If you take out the one-off income & cost items, the club has still made a profit of over £10,000.

Income details:

a) Membership fees are up to £12,000. Last year was £7,400 & the average for the past decade was £5,500. This is a fantastic increase and is the main reason why the club has made a high profit (without the grants). The club is very reliant on membership income. It has been 66-70% of total club income for many years & when you take out the grants received, the club has been even more reliant on membership income over the past 2 years, partly as a result of other income sources being reduced due to Covid. Last year, membership income was 86% of total club income (excluding grants) and this year it is 90% (exc Scottish Power refunds).

b) Other traditional income streams for the club (such as club tournaments & events, match fees) were still lower this year, due to Covid. These have started to recover with the French Open & Wimbledon tournaments raising £150. The Junior clubnight restart was also very successful, raising £280.

5 years ago the 4 grand slam tournaments & club championships raised around £320 for the club.

As Covid 19 clears, the club should aim to raise more money internally, through tournaments and social events, or other on court related activities, such as sponsored events (Marathon match?) and fun tennis events.

c) The club applied for and received £16,100 Covid related grants from MK Council. Whilst this has been included with the other funding the club has received this year, this funding does not have to be used towards a specific project and there are no criteria we need to achieve to keep this money.

The other grants received this year were £18,000 from the National Hockey Foundation, £5,000 from the MK Community Sports Foundation & £1,500 from the Harry Middleton Fund. There are criteria the club needs to strive to achieve in the future to demonstrate effective use of this funding.

d) The club is now receiving more income from new revenue streams, such as Stripe (£285) & club clothing (£165).

e) The other income of nearly £5,000 is almost entirely made up of 3 separate Scottish Power refunds.

Expenses details:

a) Electricity - next year should finally return to accurate figures.

Clubhouse Acc: Now with British Gas, I read the meter every so often, total payments this year = £100

Floodlight Acc: After a long running battle with Scottish Power, Jenny & Mike finally found and gained access to our floodlight meter, prompting a refund of £4,000 in May. However, they still wouldn't allow us to reduce our monthly DD, so we still overpaid and received another £500 refund in August.

The floodlight smart meter was installed in early October (thanks Mike & Jenny again), but it is still too early to guarantee that this will actually provide accurate billing going forwards.

b) Maintenance expenses have increased again due to club improvements. This includes deposit for the new lights (£12,000), deposit for new fencing (£3,000), removal of old fence (£600) & planning application (£460).

c) Coaching costs - £500 one off payment.

d) Marketing - no costs associated with major open days or promotional events.

e) Team entry fees & tennis balls costs - lower costs this year due to fewer leagues & matches taking place.
We still have approx £130 credit for teams entered in Summer 2020 when leagues were cancelled due to Covid.

f) Trophy & medal costs were paid just after the accounts closed - £190, similar to last year.

g) Other expenditure has decreased - last year was unusually high due to Covid membership refunds.

Darryl Lucas Treasurer Nov 2021

Accounts for year-end 30th September 2021

Year	2019-20	2020-21
<u>Income</u>		
Membership	£ 7,419.71	£ 12,072.34
Coaching	£ 433.00	£ 456.45
Funding	£ 12,290.00	£ 40,597.00
Match Fees	£ 193.00	£ 282.00
Club Fundraising	£ 60.00	£ 321.78
Wimbledon Tickets	£ -	£ -
Visitors & Court Hire	£ 29.07	£ 286.67
Interest	£ -	£ -
Other	£ 30.01	£ 4,915.82
Total	£ 20,454.79	£ 58,932.06
Membership as % of total income:	36%	20%
<u>Expenditure</u>		
Coaching & juniors	£ 75.00	£ 673.38
Team Entry Fees	£ 292.00	£ 63.00
Electricity	£ 2,968.81	£ 2,788.38
Maintenance	£ 655.97	£ 16,705.17
Rent	£ 1,737.14	£ 1,764.81
Insurance	£ 252.38	£ 252.38
Wimbledon Tickets	£ -	£ -
Council Tax	£ -	£ -
Tennis Balls	£ 360.00	£ -
Affiliation Fees	£ 440.00	£ 480.00
Trophies / Engraving	£ 206.00	£ -
Website	£ 19.32	£ 19.32
Legal Fees	£ -	£ -
Marketing	£ 900.00	£ 94.50
PPS	£ 42.50	£ -
Other	£ 681.40	£ 163.35
Total	£ 8,630.52	£ 23,004.29
		£ -
<u>Profit / Loss</u>	<u>£ 11,824.27</u>	<u>£ 35,927.77</u>