

# **NEWPORT PAGNELL TENNIS CLUB**

## **REPORT AND ACCOUNTS YEAR END 30 SEPTEMBER 2020**

### **CHAIRMAN'S REPORT**

It is probably no surprise that I start by referring to something that has dominated all our lives since the beginning of this year, the Coronavirus. Our tennis club, along with all others in the country, was closed on 23<sup>rd</sup> March. But tennis was one of the first sports to be allowed to re-open and this we did on 15<sup>th</sup> May, following the very detailed and comprehensive guidelines for safe play published by the LTA.

On re-opening, the committee took the view that the subscription rates that had been set for the 2020-21 year should be reduced. This was to reflect the two-month period of closure, the fact that the Clubhouse would not re-open, the unlikelihood of any Club Championships this year and the uncertainty as to whether other restrictions would be imposed at a later stage throughout the year. (more on that later). So, subscription rates were set at approximately 55% of what they had been the previous year.

There was obviously an appetite for tennis at this stage as it didn't take long for members to start re-joining and playing. In November 2020, we have a total of 172 members; this compares with 142 at the same point in 2019. Adult membership has increased from 50 to 111 this year. This means that our income from membership has stayed broadly similar to last year. However, it is disappointing that Junior Membership, particularly of the younger age group, is significantly down. This is largely because we have not been able to run the hugely popular Junior Club Nights every Friday evening. We sincerely hope that these will return next Spring.

Type of Membership	November 2019	November 2020
<i>Adult</i>	28	46
<i>Adult Couple</i>	12	40
<i>Senior (+60)</i>	6	18
<i>Student, Part-time and Honorary</i>	4	7
<i>Junior (5-11)</i>	75	46
<i>Junior (12-17)</i>	17	15
Total Adult	50	111
Total Junior	92	61
<b>TOTAL MEMBERSHIP</b>	<b>142</b>	<b>172</b>

In July, we were able to re-start the Social Play sessions and it has been encouraging to see how well these have been attended and how much enjoyment people have had. This was particularly important because it helped to integrate new members into the Club and to make introductions to other players. In mid-September we held a very successful American Tournament, which was huge fun. It showed us that we can organise these sorts of activities safely, with the required social distance and liberal amounts of hand gel.

Competitive team play against other clubs also restarted this autumn. We have two Men's teams, a Mixed team, a Men's over 45 team and a Ladies over 40 team.

We are at the early stages of a project to replace the fencing around the courts and to replace the existing floodlighting and to extend the floodlighting to court number 4. The current fencing is in a poor state in many places and does not provide sufficient security. And an improvement to the floodlights would be

welcome, I am sure, to anyone who has played at night and suffered the glare that our existing lights cause.

An additional reason for wanting to undertake this is to be able to install a new gate access system which would enable us to offer Pay and Play on our courts to the local community. Despite the increased number of members, there is considerable court capacity to allow this at times of the day and week when there is little play by members, and it could provide an additional revenue stream. This is an initiative that is being promoted across the country by the LTA, who would provide and pay for the software enabled keypad entry system needed, provided that we can raise the money to undertake the other work.

We currently have some financial reserves, partly due to a £10,000 grant from the MK Council at the start of the Coronavirus lock-down. We are seeking funding from a number of sources; so far, we have successfully applied for a £5,000 grant from the MK Community Foundation. We also have the option of applying for an interest-free grant from Bucks Tennis and discussions are also continuing with Newport Pagnell Town Council about whether they are able to provide any assistance. So, although this might not be quick to come to fruition, we hope to carry out these improvements over the next year. I want to express my thanks to Jerry Smith who is helping with this project.

Well, that brings me right up to what is happening now. As you are all no doubt aware, it looks like we will have to close the courts from Thursday and play will not be allowed until we come out of this second lock-down. We are all tremendously disappointed for everyone who has enjoyed tennis so much over the past few months. Let's hope that the lockdown does end for us after 4 weeks so that we can return to playing.

With that in mind, we should look to what will hopefully lie ahead: we had intended to have a Christmas Tournament – this is unlikely but please be assured that we will hold another one as soon as we are able; we will soon be thinking about teams for spring/summer 2021 and, given the membership numbers, are feeling more confident that we will be able to enter more teams thus giving more members the opportunity to take part. If you would like to be a member of a team, please consider letting anyone on the committee know.

We are also working on some ideas for organised team play sessions, some targeted coaching and ways of promoting internal opportunities for members to compete against each other. Watch this space. And we really hope that sometime in 2021 we will be able to hold some social events so that members can mix and get to know each other, thus hopefully promoting more play.

Finally, I wanted to say thank you to all the committee members. This includes all those I introduced you to earlier, as well as Ben Snaith who was on the Committee but has decided to step down, and Gavin Fowell. We have formed a good partnership over the past year, and everyone has worked hard to get the Club up and running, during what has been a testing period.

**Jenny Spencer, Chairman**

# TREASURERS REPORT

## Headlines:

- **Despite Covid 19, this year has been a financial success for the club.**
- **Total income is more than double previous years as a result of grants received.**
- **If you take away these grants, total income is similar to last year at £8,600 and higher than the previous 3 years.**
- **Total expenditure of £8,600 is also similar to last year.**
- **Overall the club has made nearly £12,000 profit and without the grants has virtually been break even.**

## Income details:

a) Membership fees are £1,500 higher than last year and the highest for at least 13 years, at £7,400. The club is very reliant on membership income. It has been 66-70% of total club income for the past 5 years.

This year, membership income was 86% of total club income, as other income sources were greatly reduced due to Covid 19.

Jenny has done a fantastic job ensuring members are paying their fees timely and the amount of money the club has lost due to members not actually paying has been greatly reduced to £0.

b) Other traditional income streams for the club were greatly reduced this year, due to Covid 19. Income from junior clubnight, match fees and club fundraising events was just over £200 this year, down from £1,800 last year.

4 years ago the 4 grand slam tournaments & club championships raised around £320 for the club. Hopefully, as Covid 19 clears, the club can raise more money internally, through tournaments and social events or through on-court related activities, such as sponsored events (Marathon match?), or fun tennis events.

c) The club applied for and received a £10,000 grant from MK Council.

We also received a £1,850 grant from Sport MK for lost expenses - £900 of which was paid onto Nigel for his costs related to our cancelled open day.

A huge thank you to Nigel who played a key role in getting both grants approved.

As a result of these grants, the club has unprecedented levels of money in the bank - over £28,000.

We are hoping to receive further grants to add to this to spend on fencing and new floodlights.

d) The club is just starting to receive income from new revenue streams, such as Stripe & club clothing.

**Expenses details:**

a) Electricity - Scottish Power continue to provide an appalling service.

Acc 1: It has been hard for me to get an up to date meter reading due to Covid, but I did get one toward end of September and that now means we are due a refund of all money paid since July 2019 (£520)

Acc 2: Scottish Power are refusing to come and read the floodlight meter, which has not been read since April 2019. This is the account they are charging most of our money to - we paid over £2,400 to this account this year.

I don't think the rates we are on with Scottish Power are actually too bad, but the billing is so inaccurate. In terms of changing supplier, twice I have generated online quotes with other companies, but contracts cannot be finalised online and call centre opening hours clash with school. Twice I have been promised call backs that never materialised.

b) Maintenance expenses have increased due to much more work done around the club.

Most of this expenditure has been on the club house, but also on weedkiller & lawn mower repairs.

c) Expenditure on rent, tennis balls & trophies have all decreased as a result of Covid 19.

(PFP Leisure didn't charge us rent whilst the club was closed)

d) Membership refunds were £613 as a result of Covid 19.

**Darryl Lucas, Treasurer**

**THE ACCOUNTS FOR YEAR END 30 SEPTEMBER 2020 AND  
THE PREVIOUS YEAR ARE SUMMARISED ON THE FOLLOWING  
PAGE**

## **Newport Pagnell Tennis Club Financial Summaries**

Year	2018-19	2019-20
<b>Income</b>		
Membership	£ 5,840.84	£ 7,419.71
Coaching	£ 953.00	£ 433.00
Funding	£ 750.00	£ 12,290.00
Match Fees	£ 804.00	£ 193.00
Club Fundraising	£ 316.00	£ 60.00
Wimbledon Tickets	£ -	£ -
Visitors & Court Hire	£ -	£ 29.07
Interest	£ -	£ -
Other	£ -	£ 30.01
<b>Total</b>	<b>£ 8,663.84</b>	<b>£ 20,454.79</b>
<b>Membership as % of total income:</b>	<b>67%</b>	<b>36%</b>
<b>Expenditure</b>		
Coaching & juniors	£ 105.00	£ 75.00
Team Entry Fees	£ 234.00	£ 292.00
Electricity	£ 2,119.59	£ 2,968.81
Maintenance	£ 64.58	£ 655.97
Rent	£ 1,989.38	£ 1,737.14
Insurance	£ 325.00	£ 252.38
Wimbledon Tickets	£ -	£ -
Council Tax	£ -	£ -
Tennis Balls	£ 618.00	£ 360.00
Affiliation Fees	£ 440.00	£ 440.00
Trophies / Engraving	£ 360.72	£ 206.00
Website	£ 19.32	£ 19.32
Legal Fees	£ -	£ -
Marketing	£ 1,708.63	£ 900.00
PPS	£ 13.48	£ 42.50
Other	£ 107.80	£ 681.40
<b>Total</b>	<b>£ 8,105.50</b>	<b>£ 8,630.52</b>
		£ -
<b>Profit / Loss</b>	<b>£ 558.34</b>	<b>£ 11,824.27</b>
<b>YE Bank Balances</b>		<b>Current Balan</b>
<u>Current Account</u>	£ 8,106.11	£ 19,930.38
<u>Deposit Account</u>	£ 8,723.87	£ 8,727.87
<u>Trustees Account</u>	£ 2,301.30	£ 2,302.35

NPTC Report and accounts year end 30 September 2020