



# **SWANSEA TENNIS & SQUASH CLUB**

## **Annual General Meeting**

*February 27<sup>th</sup> 2023*

# Agenda

1. **Introduction / approval of last year's AGM minutes** – *Secretary*
2. **People we will miss** – *Secretary*
3. **Review 2022** – *Chair, Tennis & Squash Leads, Events*
4. **Financial Review / approval of 2022 accounts** - *Treasurer*
5. **Plans for 2023/24** - *Chair*
6. **Nominations for Committee positions** – *Secretary*
7. **Members requests**
  - **Padel courts**
  - **Bar income -**
  - **Heaters**
8. **Summing Up** – *Secretary*



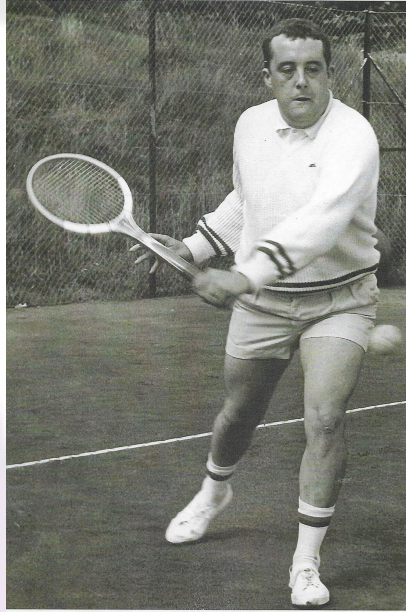
**Approval of the 2022 AGM Minutes  
Secretary**

# People we will miss .

Gerald Banfield



John Gregory



Shelley Lomas



Fay Evans



25 January 2023

Jean Morris

**Review 22/23**

**Chair**

- **Consolidation**
- **Compliance**
- **Lease**
- **University**

# KPI's

Month Ended			Total Income	Bar - wet sales	Bar sales per hours	Total members	Pay & Play income	Current a/c	Savings a/c
2021	31	Dec	6,441	6,619	37.45	543	90	12,237	51,018
	31	Oct	10,102	9,964	47.00	614	168	8,965	84,031
	30	Nov	7,005	6353	35.05	669	130	10.131	84.040
2022	31	Dec	7,379	7077	39.52	625	117	13,569	84,059

Slide of results survey from recent Welsh Masters  
for information

**Excellent  
community  
feel at club**

**Friendly  
atmosphere**

**Great  
atmosphere**

**COMMUNITY  
FEEL**

***good social  
area and bar,***

**Really  
enjoyed and  
family  
friendly**

**Great location and a  
friendly busy club**

**Friendly  
venue**

# Membership - JB

	28/2/22:	21/2/23
<b>Membership</b>		
<b>Adults</b>	<b>338</b>	<b>365</b>
<b>Juniors:</b>	<b>136</b>	<b>155</b>
<b>Students:</b>	<b>96</b>	<b>131</b>
<b>TOTAL:</b>	<b>570</b>	<b>651</b>
<b>Retention</b>		
<b>1st yrs</b>	<b>65</b>	<b>84</b>
<b>2nd yrs</b>	<b>x</b>	<b>30 (46%)</b>
<b>Young adults</b>	<b>33</b>	<b>51</b>



# Review 22/23 - Squash

- ❖ **Teams**
- ❖ **Tournaments: GTM, Masters, Club Championships**
  - ❖ **Maintenance**
    - ❖ **Juniors**
    - ❖ **Grants**
  - ❖ **University links**
  - ❖ **Social Mix in**

# Review 21/22 -Tennis

- Club Championships
- Teams



# Social events

Kerry Bowen-James Events Coordinator





## What's been happening this year ?

- Huge demand for Tuesday & Saturday Social Tennis
  - Great number of events including Easter Eggstravaganza, Jubilee Event, a successful visit from our Polish friends, Halloween Bingo etc
  - We have been providing facilities and catering for Mumbles Rangers Football – making good links & revenue for the club
  - We have also been very busy catering for birthdays, Swansea Uni Christmas party & Members who have sadly left us.

## What's planned for 2023 – 2024 ?

- Further fun social tennis & squash events
  - Easter / August BH / Christmas
- Trip to Torquay Tennis Club June 9<sup>th</sup> – 12<sup>th</sup>
  - Return trip to Poland
  - Possible Wine Tasting event
    - Halloween Bingo
  - Club Christmas Party night
    - Poker nights (Craig)



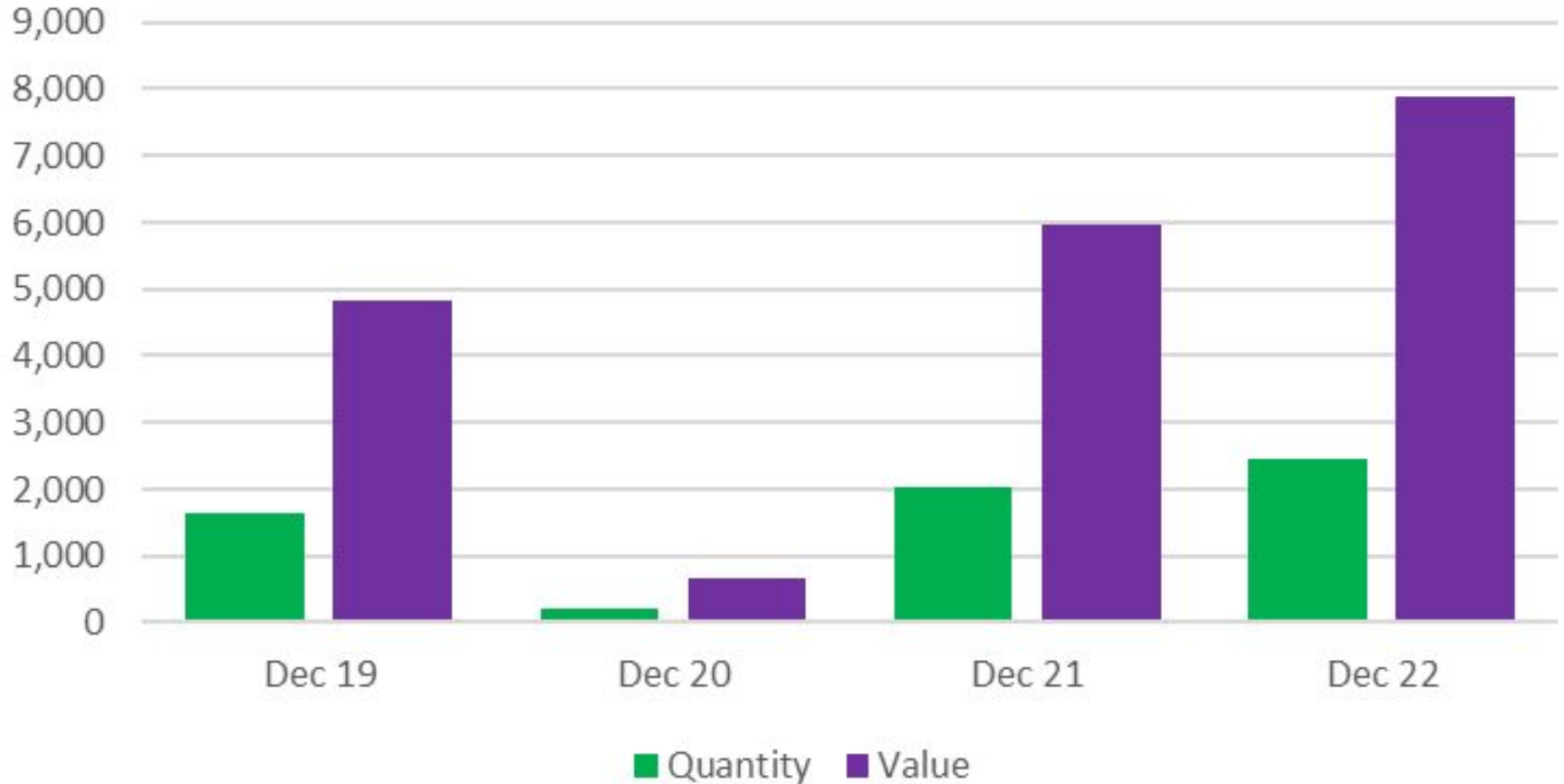
# Finance

# Profit & Loss Summary 2022 v 2021

- A year of consolidation and stability.
- Total Income increased by 13% to **£194k**.  
Includes covid related grant of £4k, (2021 £43k).  
Membership income increased 56% to £78k.  
Bar takings increased 52% to £93k.
- Profit at **£35k** (2021 -£12k after costs of courts 1-3).
- Cash Position saw overall inflow of **£41k**

# Bar activity in December 2019-2022

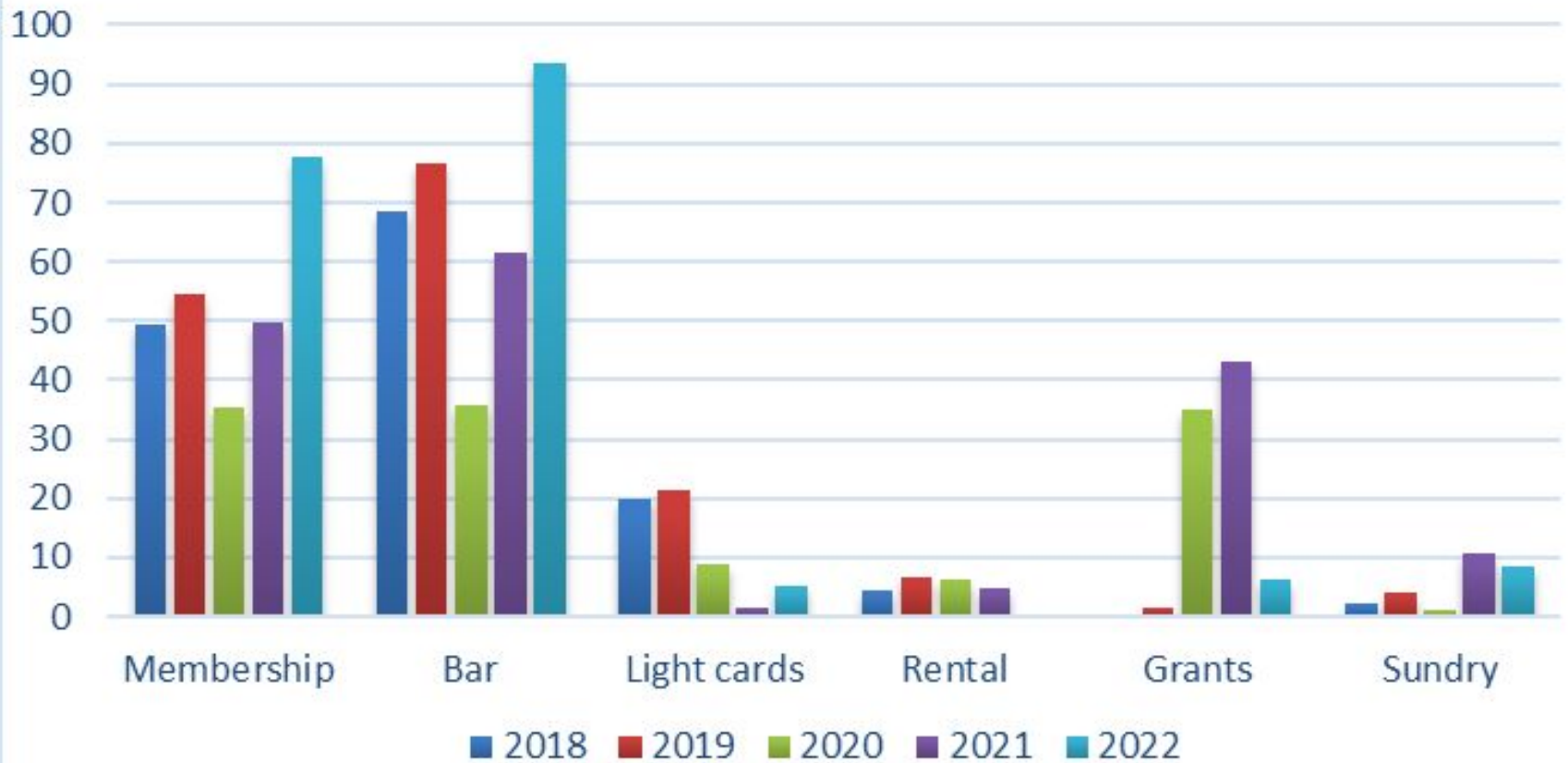
## Bar activity - sale of drinks





# Income review 2022

## Source of Income



# Profit and Loss Account

<b>Income</b>	<b>2022</b>	<b>2021</b>
Bar Takings	93.5	61.4
Memberships	77.7	49.8
Light Cards	5.4	1.6
Rental	0.5	5.3
Grant	6.4	43.1
Sundry	10.5	9.7
<b>Total Income</b>	<b>193.9</b>	<b>170.9</b>
<b>Expenditure</b>		
Bar	41.9	27.8
Payroll	39.3	29.2
Utilities	22.5	8.2
Repair and maintenance	15.8	10.4
Court maintenance	5.5	81.1
Other costs	30.8	23.0
<b>Total Expenditure</b>	<b>155.7</b>	<b>179.7</b>
Depreciation	2.8	2.8
<b>Profit before tax</b>	<b>35.3</b>	<b>-11.6</b>

# Costs Review 2022

- **Bar costs** kept in line with bar takings.
- **Payroll costs** have increased because the bar has been open more.
- **Maintenance** and repair at £16k, (2021 £10k), this includes repair and refurbishment of the flat (£6k).
- **Utility costs** increased to £23k, (2021 £8k), this is primarily due to the 370% increase in electricity and gas prices in quarter 4.
- **Other costs** £31k, (2021 £23k) reflect the higher level of activity and a general increase in prices. Costs include accountancy, insurance, cleaning etc

# Balance Sheet Review 2022

- Total balances have increased by £41k including the sinking fund and bank loan.
- All loan repayments made on time.
- The club registered for VAT on 1<sup>st</sup> June.

BALANCE SHEET as at 31 December		2022	2021
Fixed assets	Property	210.8	213.7
Current assets	Cash & bank balances	100.6	67.5
	Bar stock	2.6	3.0
	Debtors	2.2	1.8
Current liabilities	Trade creditors	5.8	4.1
	Other creditors	9.5	8.8
	VAT	1.6	0.0
Long term liabilities	Bank Loan	31.3	40.2
Net assets / Profit and loss reserves		268.1	232.7

# Fees for 2023

**Proposal – to increase the membership fee for all categories (except students) by 10% (i.e. full adult member fee to become £330 per year).**

The increase is required due to:

Increase in general costs over the past few months and in particular **utility** costs.

Urgent requirement to replace the **clubhouse roof** and **make good courts 4-6.**

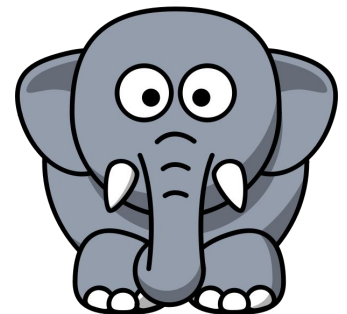


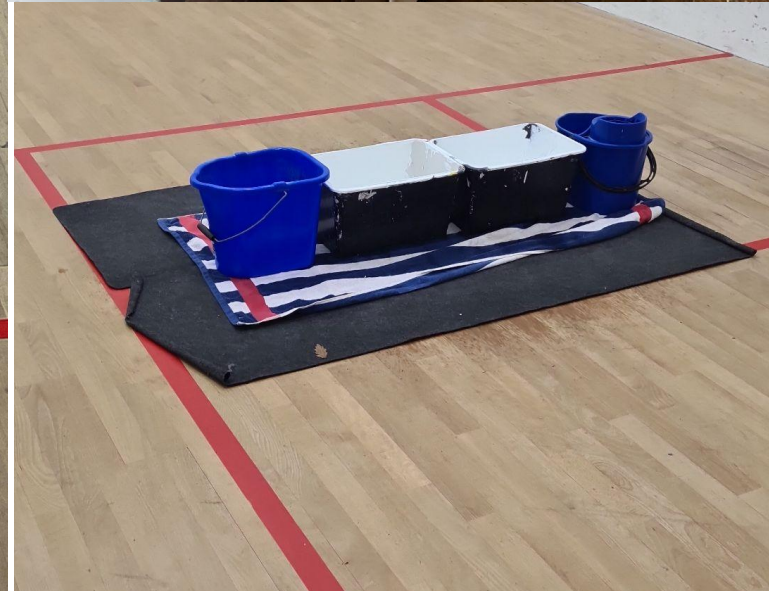
**1. Approval of the 2022 Accounts**

**2 Increase in fees by 10% for  
2023**

# Plans for 2023/24

- **Grants**
- **Articles of Association**
- **Compliance / future proofing**
  - **Digital**
  - **University**
  - **Roof**







# Members agenda requests

1. Padel Courts

2. Heaters

3. Bar income



## Nominations for Committee positions – Secretary

- **Director re election**  
Nominations: Howard Jones

# Thank you



Directors 2023



Management Committee 2023



Wendy Norris  
Chairman



Paul Thorburn  
Secretary



Howard Jones  
Utilities

Susan Parsell  
Treasurer



Ian Howarth  
Maintenance



Kerry  
Bowen-James  
Events



Justin Nemeth -  
Bar manager

Jenny Burrows  
Membership  
secretary /  
Squash Coach



Tomos Rosser  
Squash Lead



Ellinore  
Lightbody  
Tennis Lead



David Williams  
Tennis Head  
coach



# Summing Up

- Thank you to all of you who have given up their time to support the club